ABOUT

The BridgeTech Program is a national professional development program that trains researchers and entrepreneurs on how to effectively navigate the medtech commercialisation pathway.

Convened and administered by QUT, the BridgeTech Program is supported by a consortium of partners including leading medtech companies, universities and industry associations. The program leverages the industry expertise and global connections offered by our partners and equips participants with the skills and networks needed to take new medtech to market.

Participants are selected annually to join the program, who take part in face-to-face and online training, presented through an interactive, self-paced platform. The BridgeTech Program provides specific training tailored to the scientific, legal, financial, clinical, regulatory and reimbursement disciplines that are essential to medtech commercialisation.

The year-long program is accessible from anywhere around Australia and offers online learning and materials, webinars, a touring speaker series, and a flagship 3-day symposium.

ACHIEVEMENTS & DEVELOPMENTS

Just one year after completion, participants reported major advances in their medtech commercialisation journey thanks to taking part in the program, including:

- **15** participants had initiated or completed a patent
- **19** participants had been involved in the development of a new startup
- **7** participants had launched a new product
- **22** participants had secured funding from grants/venture capital/angel investors/crowd funding or other avenues
- **25** participants had pitched to investors or industry representatives
- **17** participants had initiated or completed an R&D contract
- **21** participants had initiated or completed a pre-clinical or clinical trial
- **16** participants had begun discussions with incubators
- **5** participants had initiated or completed a licence
The BridgeTech program has provided us with a greater understanding of how to navigate medical technology development and the ability (and network!) to negotiate with industry. Since completing the Program we’ve received a Foundation for Australia-Japan Studies grant to develop our device with Sysmex Corp, our international industry partner.

QUT BridgeTech is an excellent primer in the commercialisation of the medtech industry and provides resources for further professional development. The course material is thorough but there is nothing like being able to talk to the government and industry experts that host the seminars and the 3-day Symposium. Well worth it.

The BridgeTech program was well-organised, enjoyable and engaging. It certainly helped me get a better understanding of the medtech industry in Australia.

The BridgeTech program was awarded funding from MTPConnect to deliver this unique entrepreneurial training program through the Biomedical Translation Bridge Fund. In recognition of the success and positive impact on the Australian medtech sector, further funding has been awarded from MTPConnect through the Clinical Translation & Commercialisation - Medtech Program, to continue delivering the BridgeTech program to the Australian medtech sector. Learn more at mtpconnect.org.au

FROM OUR PARTICIPANTS

“Building my knowledge for future projects has been invaluable.”

“The program provided an excellent opportunity to move beyond the theory of medtech commercialisation through worked examples and real life case studies. Participants are catapulted into the medtech development ecosystem and are given opportunities to network and connect with key leaders in the field. This is an excellent program for anyone embarking on a medtech commercialisation journey.”

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The BridgeTech Program is an excellent primer to the world of medical devices for anyone looking to develop or launch their own medical product, particularly for those who have had little exposure to medical device regulations.

research.qut.edu.au/bridgetech

86% of respondents said that they had grown their networks in the medtech commercialisation ecosystem

88% of respondents said that their developments were impacted, in whole or in part, by their participation in the BridgeTech Program